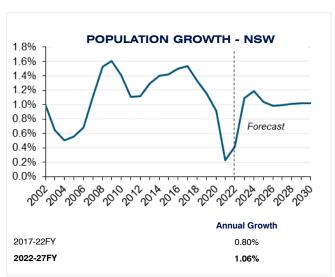
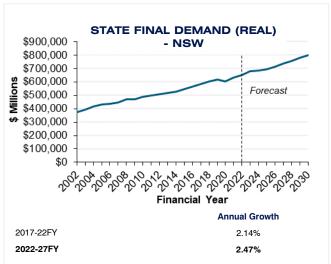
NSW INDUSTRIAL OCCUPIER DEMAND TO REMAIN STRONG

According to M3 Property's latest Sydney Industrial Market Commentary for October 2023, it is expected that industrial occupier demand in NSW will remain robust during 2023. However, softening economic conditions, including reduced consumer spending on retail goods, is likely to discourage the expansionary plans of some occupiers. Furthermore, tight vacancy rates will likely result in the overall take-up of industrial space reducing in 2023 compared with 2022.

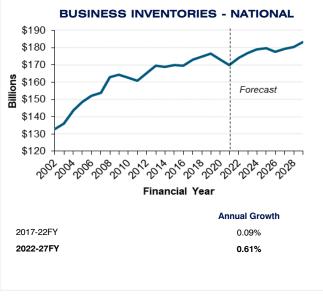
Over the medium-term, NSW industrial demand is expected to be supported by State Final Demand growth of 2.47 per cent per annum (2022-27) and a return to stronger, albeit lower than pre-pandemic, population growth of 1.06 per cent per annum (2022-27).

Key data suggests that growth in the transport, postal and warehousing, and wholesale trade industries is expected to strengthen over the coming five years in NSW, compared to the previous intervening period. However, that growth in the manufacturing industry is expected to contract.









Source: Oxford Economics Australia, IBISWorld, M3 Property

